



We're There.



CORPORATE PROFILE



Your Instrumentation Partner

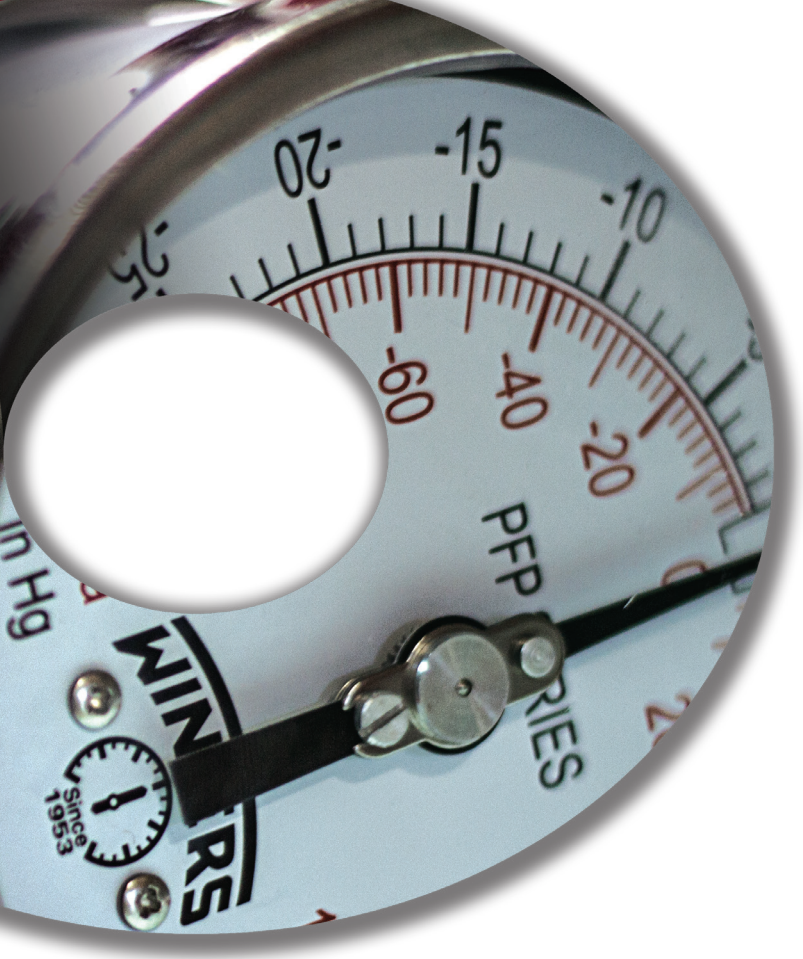
Since 1953, Winters Instruments has been manufacturing quality built instrumentation for all markets that require pressure and temperature measurement. Through the years, the company has grown in size and reputation and is now a leading, global manufacturer of instrumentation. Our comprehensive product lines of pressure gauges, pressure transmitters, pressure switches, diaphragm seals, thermometers, temperature sensors, valves, and various accessories are brought to market by an extensive network of distribution partners and are trusted by some of the world's most recognized Fortune 500 companies.

Mission Statement

Our vision and strategy is to become the leading industrial instrumentation manufacturer for pressure and temperature measurement. Winters will differentiate itself from competitors by offering a diversified and high quality product line, superior customer service, and a global distribution network.

GLOBAL PARTNER

leading global manufacturer of instrumentation



WINTERS HISTORY

Our Core Purpose

To make it easy for people to get instrumentation.

- 1953** Winters Thermogauges was established in Toronto, Canada
- 1955** Launched Palmer Thermometer
- 1960** Began manufacturing instrumentation for the Canadian Armed Forces.
- 1980** Emerged as a leading instrumentation manufacturer for the shipbuilding industry
- 1991** Winters USA Division was established
- 1994** Made strategic acquisition of Canada Gauge
- 1996** Winters International Division was established
- 1997** Opened engineering and manufacturing facilities in Shanghai, China
- 1998** Distribution network grows to over 60 countries.
- 2000** Acquired Versa Gauge, a US instrumentation manufacturer.
- 2002** Acquired Rhomberg of South Africa, Rhomberg Electronica of South America, Aquapay of South Africa and Commercial Thermowell Company of USA.
- 2002** Winters Asia Division was established.
- 2006** Distribution network grows to over 80 countries.
- 2007** Opened Western Canada operation in Calgary, Alberta
- 2008** Opened Gulf Coast USA operation in Houston, Texas
- 2009** Distributor portal — online distributor portal for enhanced customer support
- 2009** Opened sales operation in Montevideo, Uruguay to service South America.
- 2014** Opened sales operation in Dubai, UAE to service Middle East and North Africa.
- 2017** First time as a winner of Canada's Best Managed Companies Program



*More companies are switching to
Winters than ever before!*

*"All of our pressure gauges, thermometers,
diaphragm seals, transmitters, pressure
switches and related accessories are
designed and tested for accuracy and
safety, and we are proud to continue
to receive accolades, approvals and
certifications."*

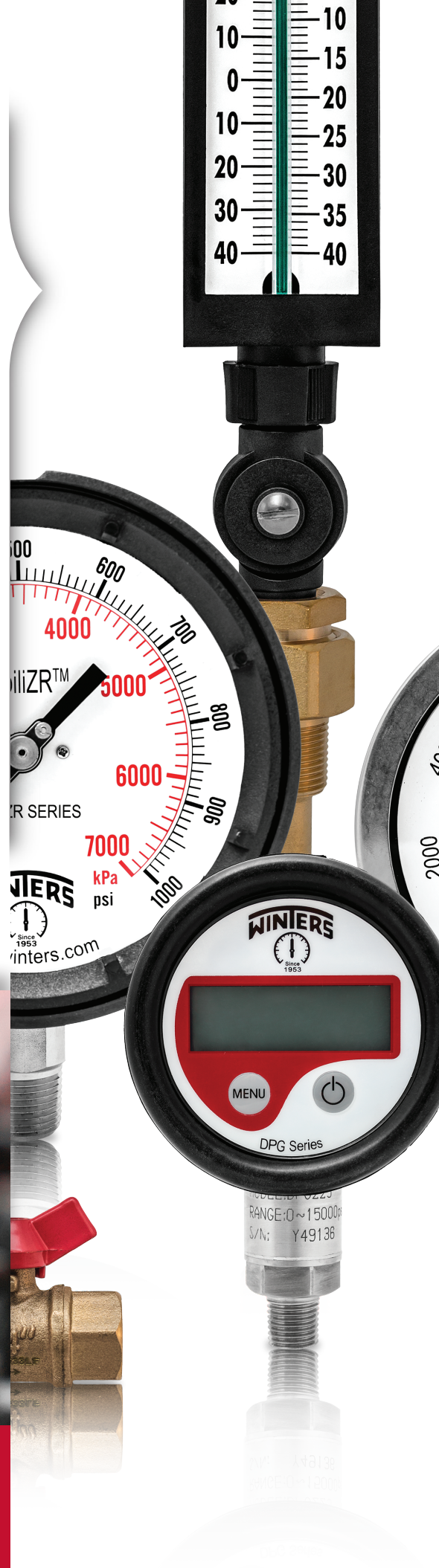
*Jeffrey Smith, President,
Winters Instruments*





Global Presence

Winters works closely with a vast network of distribution partners in over 90 countries to ensure that customers are individually serviced in the local markets in which they operate.

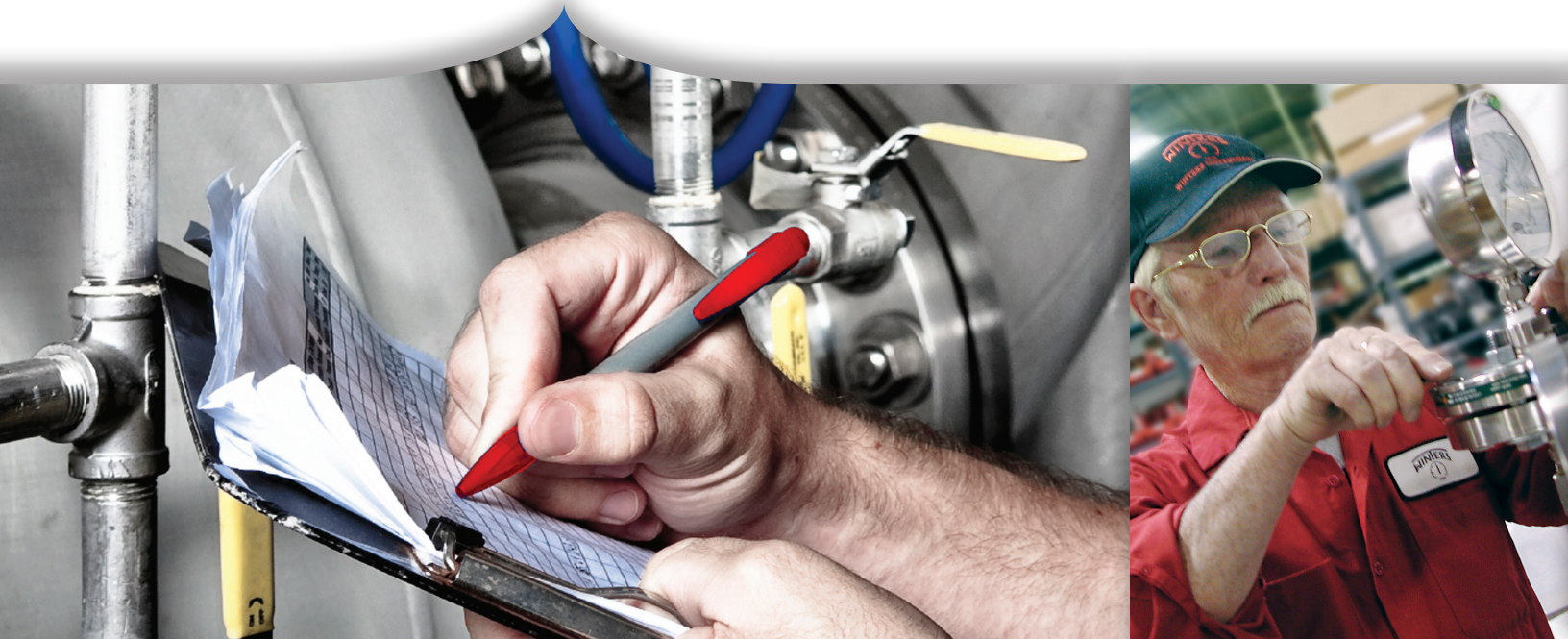


Manufacturing & Quality Control

Winters factories are managed by Winters Corporate Headquarters, located in Toronto, Canada. They are regulated by an audit process where each Factory Manager conducts a grading of 10 process categories, which are then subject to a second corporate audit. Included in these audits are stringent document control, product inspection and tests, and handling of product for delivery. Furthermore, numerous global customers inspect and qualify Winters factories annually, providing a further level quality validation. These strict procedures ensure Winters' unwavering level of quality assurance and guarantees adherence to local and international instrumentation standards and compliance to many certifications and approvals.



QUALITY CONTROL



Value Added Services

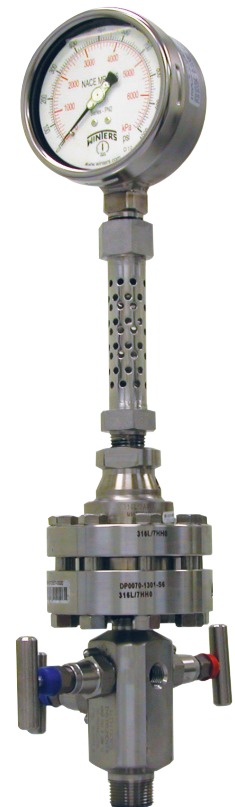
Winters offers value added services that address the unique needs of customers. Oxygen cleaning, calibration, fluid filling/drying, seal assembly and dial changes allows distributors to provide their customers with customized solutions. The Winters Authorized Service Centre (WASC) Program provides distributors the necessary training to provide these services for their customers.

The Gauge Audit Program (G.A.P.) and Platinum Delivery were designed by Winters to address the increasing challenges placed on customers by the industry.

Winters continues to offer services designed for an enhanced customer experience. The Winters Tools-To-Go App (available on Android and Apple) comes with several tools that make it easy to get instrumentation.



Winters Instruments is proud to be an ISO 9001 registered manufacturer. We maintain complete control of our product offering of industrial instrumentation — from design, engineering and manufacturing to servicing, calibration & repairs.



Custom Manufacturing for Process Applications & Original Equipment Manufacturers (OEMs)

WINTERS INSTRUMENTS

MANUFACTURER OF INDUSTRIAL INSTRUMENTATION



Winters Instruments is a global manufacturer of premium quality pressure and temperature instrumentation, with distribution partners in over 90 countries. Please contact us for your nearest Regional Manager.

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